

**C-7358**

**Sub. Code**  
**80613/84713**

**B.B.A. DEGREE EXAMINATION, NOVEMBER 2022**

**First Semester**

**MANAGEMENT PROCESS**

**(Common for B.B.A. (S&LM)/B.B.A. (L&S))**

**(2019 onwards)**

Duration : 3 Hours

Maximum : 75 Marks

**Part A**

(10 × 2 = 20)

Answer **all** questions.

1. Define Business.
2. What do you mean by Profession?
3. What is Management?
4. State the Scope of Management Process.
5. Give the purpose of Planning.
6. Define Decision making.
7. What do you mean by Organizing?
8. What is Span of Control?
9. Give your understanding on Directing.
10. What is the need for Co-ordination?

**Part B**

(5 × 5 = 25)

Answer **all** questions.

11. (a) What are the requirements of a successful business?

Or

- (b) State the importance of business organization.

12. (a) Describe the nature of management.

Or

- (b) What are managerial functions?

13. (a) Identify the steps in Decision making Process.

Or

- (b) How do you differentiate Objectives from Policies?

14. (a) Identify the various sources of recruitment.

Or

- (b) Bring out the benefits of Training.

15. (a) State the importance of Control.

Or

- (b) Explain any two control techniques.

**Part C**

(3 × 10 = 30)

Answer **all** questions.

16. (a) Name and explain the various forms of business organizations.

Or

- (b) Narrate the evolution of Management Theory.

17. (a) Detail the characteristics of 'Objectives'.

Or

(b) Enumerate the various types of decisions.

18. (a) Sketch out some of the Organizational Structures.

Or

(b) Elaborate the Process of Control.

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**C-7359**

**Sub. Code**

**84714**

**B.B.A. DEGREE EXAMINATION, NOVEMBER 2022.**

**First Semester**

**Shipping and Logistics Management**

**FINANCIAL ACCOUNTING**

**(2019 onwards)**

Duration : 3 Hours

Maximum : 75 Marks

**Part A**

(10 × 2 = 20)

Answer **all** the questions.

1. Define Accounting.
2. What do you mean by Capital?
3. What is Journal?
4. Write a short note on (a) Ledger Folio (b) Narration.
5. What are Subsidiary Books?
6. Define Trial Balance.
7. What do you mean by Suspense Account?
8. What is Bank Reconciliation Statement?
9. What is Final Account?
10. What do you mean by Non-Profit Organization?

**Part B**

(5 × 5 = 25)

Answer **all** the questions.

11. (a) Explain various bases of Accounting?

Or

- (b) Journalise the following transactions in the books of Sri.T.N. Seshan of Coimbatore 2008.

Oct 1 Commenced business with Rs.50,000

Oct 3 Purchased foods for cash Rs. 10,000 at 5% trade discount

Oct 4 Paid carriage Rs.50

Oct 8 Purchased machinery for Rs.20,000

Oct 10 Sold goods to Madan on account for Rs. 15,000.

12. (a) Rectify the following errors:

(i) Sales to Mani Rs.143 posted to his account as Rs.134.

(ii) Sales to Ramu for Rs.10,000 was debited to Somu's account.

(iii) The purchases book total of Rs.14,213 was posted as Rs.12,413.

(iv) The payment of a repair bill of Rs. 150 was debited to machinery account.

Or

- (b) Elucidate the advantages and limitations of Trial Balance.

13. (a) What do you mean by Bad Debts? Is it necessary to make provision for doubtful debts?

Or

- (b) From the following prepare a Trading Account for the year ended 31.03.2006.

	Rs.
Opening Stock	20,000
Purchases	2,40,000
Purchases Returns	12,000
Freight	7,520
Packing Charges	2,400
Power and Fuel	1,600
Wages	8,800
Sales	3,06,800
Sales Returns	15,000
Closing Stock	24,000

14. (a) Discuss in detail about Income and Expenditure.

Or

- (b) What are the merits and demerits of Straight Line Method?

15. (a) Explain the salient of Single Entry System.

Or

- (b) Distinction between Balance Sheet and Statement of Affairs.

**Part C**

(3 × 10 = 30)

Answer **all** questions.

16. (a) From the following information pass journal entries

2011		Rs.
April		
1	Capital introduced by Mr. Parthiban	18,000
2	Purchased goods from Ganapathi	4,000
3	Cash purchase	5,000
4	Purchased a steel almirah from Raman & Co.	570
5	Cash purchases	6,500
6	Sold to Mr. Narayanan	3,000
9	Goods bought	7,500
13	Paid by Narayanan	3,000
16	Interest paid	250
22	Paid rent	500
30	Paid salary	4,500

Or

(b) Classify the Accounting concepts and conventions and explain any four in detail.

17. (a) From the following balances taken from the books of Ram & Co. prepare Trading and Profit and Loss Account for the year ending 31<sup>st</sup> December 2009 and Balance Sheet as on that date.

	Rs.
Capital	1,05,000
Rent	11,130
Building	58,800
Drawings	1,950
Machinery	27,750
Salary	3,330
Debtors	21,000
Discount (Dr.)	600
Mis. Expenses	2,400
Stock (Opening)	49,500
Sales	1,90,500
Bills Payable	15,000
Purchases	1,40,550
Cash in Hand	14,400
Wages	7,500
Returns Outward	330
Telephone Charges	570
Returns Inwards	1,350
Sundry Creditors	30,000

Closing Stock was Rs.54,630

Or

- (b) Explain the classification of errors.



18. (a) A machine was purchased on 31<sup>st</sup> October 2000 for Rs.60,000 and Rs. 5,000 was spent on installation. Depreciation is at the rate of 10%. The books are closed on 31st March every year. Show the machine account for 3 years.

Or

- (b) What are the points to be kept in mind while converting Single entry into Double entry system of book keeping?
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**C-7360**

**Sub. Code**

**84715/80615**

**B.B.A. DEGREE EXAMINATION, NOVEMBER 2022.**

**First Semester**

**MATHEMATICS FOR MANAGEMENT – I**

**(Common for B.B.A. (S & LM)/ B.B.A. (L & S)**

**(2019 onwards)**

Duration : 3 Hours

Maximum : 75 Marks

**Part A**

(10 × 2 = 20)

Answer **all** questions.

1. Define singleton set.
2. Define row matrix. Give an example.
3. Amit deposited Rs. 1200 to a bank at 9% interest p.a. find the total interest that he will get at the end of 3 years.
4. Find the sum of the first 50 terms of the sequence 1, 3, 5, 7, 9,...
5. State any two characteristics of statistics.
6. What are the different types of bar diagram?
7. The means of two samples of sizes 50 and 100 respectively are 54.1 and 50.3. Obtain the mean of the sample size 150 obtained by combining the two sample.
8. Discuss the importance of correlation.
9. Elucidate the uses of index numbers.
10. What are the components of time series?

**Part B**

(5 × 5 = 25)

Answer **all** questions.

11. (a) There are 35 students in art class and 57 students in dance class. Find the number of students who are either in art class or in dance class.
- (i) When two classes meet at different hours and 12 students are enrolled in both activities.
- (ii) When two classes meet at the same hour.

Or

- (b) If  $A = \begin{matrix} 1 & 2 & 3 \\ 2 & 4 & 6 \\ 3 & 6 & 9 \end{matrix}$  and  $B = \begin{matrix} -1 & -2 & -4 \\ -1 & -2 & -4 \\ 1 & 2 & 4 \end{matrix}$  find  $AB$  and  $BA$ .
12. (a) Calculate the compound interest for Rs. 2,500 for four years at 8% per annum.

Or

- (b) An arithmetic progression has 3 as its first term. Also, the sum of the first 8 terms is twice the sum of the first 5 terms. Find the common difference.
13. (a) State any four points relating to the importance of diagrammatic presentation in statistics.

Or

- (b) Explain the functions of statistics.
14. (a) Find the harmonic mean for the following individual data. 6, 15, 35, 40, 900, 520, 300, 400, 1800, 2000

Or

- (b) Explain the types of correlation.

15. (a) The wages of certain factory workers are given as below. Using 3 yearly moving average indicate the trend in wages.

Year	2004	2005	2006	2007	2008
Wages	1200	1500	1400	1750	1800
Year	2009	2010	2011	2012	
Wages	1700	1600	1500	1750	

Or

- (b) Compute price index by Weighted Average of Relatives using –
- (i) Arithmetic mean
- (ii) Geometric mean

A	5	6	2
B	4	5	0.25
C	15	16.5	1

**Part C**

(3 × 10 = 30)

Answer **all** questions.

16. (a) Out of a group of 60 students. 25 play cricket, 30 play football, 24 play hockey, 10 play cricket and football, 9 play cricket and hockey, 12 play hockey and football and 5 play all the three. Use Venn – diagram to show how many play only one game.

Or

- (b) Solve the following equations by Cramer's rule.

$$2x + 3y + 3z = 22$$

$$x - y + z = 4$$

$$4x + 2y - z = 9s$$

17. (a) A person wishes to collect Rs. 1,20,000 for a house at the time of retirement due after 18 years. If the rate of compound interest is 6% per annum. How much should he deposit annually to receive this amount?

Or

- (b) Find the sum up to  $n$  terms of the sequence: 0.7, 0.77, 0.777
18. (a) For the following data, find mean, median and mode:

X : 0-200 200-400 400-600 600-800 800-1000 1000-1200

F : 80 165 230 80 32 13

Or

- (b) Calculate the Karl Pearson's coefficient of correlation between  $X$  and  $Y$

X:	45	70	65	30	90	40	50	75	85	60
Y:	35	90	70	40	95	40	60	80	80	50

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**C-6070**

**Sub. Code**

**84723**

**B.B.A. DEGREE EXAMINATION, APRIL 2022**

**Second Semester**

**Shipping and Logistics Management**

**FINANCIAL MANAGEMENT**

**(2019 onwards)**

Duration : 3 Hours

Maximum : 75 Marks

**Part A**

(10 × 2 = 20)

Answer **all** questions.

1. What is mean by financial management?
2. Point out the different types of shares.
3. List out any two advantages of equity share.
4. Point out any three sources of capital.
5. What is dividend policy?
6. Indicate any two types of dividend.
7. What is working capital?
8. Mention any three objectives of receivables management.
9. Define capital budgeting.
10. What is a cash budget?

**Part B**

(5 × 5 = 25)

Answer **all** questions.

11. (a) Explain the objectives of financial management.

Or

- (b) Mention the various sources of long term finance.

12. (a) Differentiate Operating Leverage from Financial Leverage.

Or

- (b) Indicate the advantages and disadvantages of preference share.

13. (a) Explain the various classifications of dividends.

Or

- (b) Mention the various factors influencing capital structure.

14. (a) Describe the types of capital budgeting techniques.

Or

- (b) Bring out the advantages and disadvantages of the internal rate of return.

15. (a) Categorize the various sources of dividend.

Or

- (b) Summarize the benefits of credit policies.

**Part C**

(3 × 10 = 30)

Answer **all** questions.

16. (a) Differentiate profit maximization from wealth maximization.

Or

- (b) Bring out the various sources of finance.

17. (a) A firm has the following capital structure as the latest statement shows :

Source of Funds	Rs.	After tax cost (%)
Debt	30,00,000	4
Preference shares	10,00,000	8.5
Equity share	20,00,000	11.5
Retained earnings	40,00,000	10
Total		

Based on the book values, compute the cost of capital.

Or

- (b) Discuss the advantages and disadvantages of equity shares.

18. (a) Describe the determinants of dividend policy.

Or

- (b) Star Limited is contemplating the following Projects A & B as detailed below. Calculate the NPV assuming at 10% discount rate. And IRR of both the projects and suggest which project is more feasible?

Year	Base Year	1 <sup>st</sup> Year	2 <sup>nd</sup> Year	3 <sup>rd</sup> Year
Project - A	Rs. 44,000	Rs. 17,000	Rs. 17,000	Rs. 41,000
Project - B	Rs. 48,000	Rs. 22,000	Rs. 26,000	Rs. 23,000



**C-7361**

<b>Sub. Code</b>
<b>80624/84724</b>

**B.B.A. DEGREE EXAMINATION, NOVEMBER 2022**

**Second Semester**

**ECONOMICS FOR EXECUTIVES**

**(Common for B.B.A. (S&LM)/ B.B.A. (L&S))**

**(2019 onwards)**

Duration : 3 Hours

Maximum : 75 Marks

**Part A**

(10 × 2 = 20)

Answer **all** questions.

1. What is profit maximization?
2. Define demand analysis.
3. Point out any two factors affecting production function.
4. Write any two uses of break-even analysis.
5. Define market.
6. What is an oligopoly?
7. Define risk.
8. What is socialism?
9. Expand MRTP.
10. Define national income.

**Part B**

(5 × 5 = 25)

Answer **all** questions.

11. (a) Explain the elasticity of demand.  
Or  
(b) Bring out the factors influencing demand.
12. (a) Describe the economics of scale.  
Or  
(b) Explain the advantages of breakeven analysis.
13. (a) Mention the characteristics of oligopoly competition.  
Or  
(b) How to determine the price under perfect competition?
14. (a) Indicate the features of a mixed economic system.  
Or  
(b) Describe knights uncertainty bearing theory.
15. (a) Summarize the effects of inflation.  
Or  
(b) Describe MRTP Act.

**Part C**

(3 × 10 = 30)

Answer **all** questions.

16. (a) Describe the factors influencing the elasticity of demand.  
Or  
(b) Explain the social responsibilities of business.

17. (a) Summarize the characteristics of oligopoly.

Or

(b) Explain the pricing under monopolistic competition.

18. (a) Describe Keynes's liquidity preference theory of interest.

Or

(b) Write an essay on the economic system in India.

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**C-7362**

**Sub. Code**

**84725/80625**

**B.B.A. DEGREE EXAMINATION, NOVEMBER 2022**

**Second Semester**

**MATHEMATICS FOR MANAGEMENT – II**

**(Common for : B.B.A. (S & LM)/B.B.A. (L & S)**

**(2019 onwards)**

Duration : 3 Hours

Maximum : 75 Marks

**Part A**

(10 × 2 = 20)

Answer **all** questions.

1. Define Operation Research.
2. What is Linear Programming Problem?
3. Enumerate the significance of Transportation problem.
4. Explain about the non-degeneracy in Transportation Problem.
5. List out the applications of game theory.
6. Define Replacement Problem.
7. What is CPM?
8. Brief a note on Crash programme.
9. Write a short note on Critical Path.
10. Define PERT.

**Part B**

(5 × 5 = 25)

Answer **all** questions.

11. (a) State the scopes of Operation Research.

Or

- (b) Solve the following LPP by graphical method.

$$\text{Maximize } z = 5x_1 + 7x_2$$

$$\text{Subject to } x_1 + x_2 \leq 4,$$

$$10x_1 + 7x_2 \leq 35,$$

$$x_1, x_2 \geq 0.$$

12. (a) Give mathematical form of Assignment Problem.

Or

- (b) Obtain the initial solution for the below Transportation Problem using Vogel's approximation method.

	I	II	III	IV	Supply
A	21	16	15	13	11
B	17	18	14	23	13
C	32	27	18	41	19
Demand	6	10	12	15	

13. (a) Explain the steps involved in solving game by Dominance property.

Or

- (b) Solve the following game graphically and find the value of the game

		Players B		
		B <sub>1</sub>	B <sub>2</sub>	B <sub>3</sub>
Player A	A <sub>1</sub>	8	4	-2
	A <sub>2</sub>	-2	-1	3

14. (a) State rules for Network Diagram.

Or

(b) Draw the network diagram for the following activities and find the critical path.

Job	A	B	C	D	E	F	G	H	I	J	K
Job time (days)	13	8	10	9	11	10	8	6	7	14	18
Immediate predecessors	-	A	B	C	B	E	D,F	E	H	G,I	J

15. (a) Write the similarities and difference between PERT and CPM.

Or

(b) A Small project consists of seven activities for which the relevant data are given below:

Activity	Preceding Activities	Activity Duration (Days)
A	-	4
B	-	7
C	-	6
D	A, B	5
E	A, B	7
F	C, D, E	6
G	C, D, E	5

(i) Draw the network and find the project completion time.

(ii) Calculate the total float for each activity.

**Part C**

(3 × 10 = 30)

Answer **all** questions.

16. (a) Discuss about the opportunities and short comings of Operation Research.

Or

- (b) What do you understand by a Linear Programming Program? Discuss briefly the applications of Linear Programming in any functional area of management.
17. (a) Determine an initial basic feasible solution to the following transportation problem by using
- (i) NWCR
  - (ii) LCM and
  - (iii) VAM

		Destination				
Source	D1	D2	D3	D4	Supply	
A	11	13	17	14	250	
B	16	18	14	10	300	
C	21	24	13	10	400	
Demand	200	225	275	250		

Or

- (b) Explain the elements of Queuing system.
18. (a) Explain the steps involved in Project Crashing.

Or

- (b) Write down the procedure to obtain optimum completion time using Critical Path method.

**C-6073**

**Sub. Code**

**84726**

**B.B.A. DEGREE EXAMINATION, APRIL 2022**

**Second Semester**

**Shipping and Logistics Management**

**HUMAN RIGHTS**

**(2019 onwards)**

Duration : 3 Hours

Maximum : 75 Marks

**Part A**

(10 × 2 = 20)

Answer **all** questions.

1. Define NCERT.
2. State the importance of human values.
3. What are the Gandhian initiatives for Human rights?
4. Write a short note on Bhakti cult.
5. How does science without humanism affect humans?
6. Define the term social equality.
7. Write about N.C.C.
8. State the importance of value education to college students.
9. How cultural clashes impact human values?
10. What are the contributions of Mother Teresa?



**Part B**

(5 × 5 = 25)

Answer **all** questions.

11. (a) What is value education? State its importance for human values.

Or

- (b) Write a note on teaching of values in Hinduism literatures.

12. (a) State the period of Mughal invasion and its impact on Indian culture.

Or

- (b) Discuss the influence of Jainism in human values education.

13. (a) According to Gandhi, what does it mean 'Wealth without work'?

Or

- (b) Explain about the fall of standards in the field of Social, economic and politics after independence.

14. (a) Discuss the ways of inculcating value education.

Or

- (b) Describe the challenges faced while teaching values to students.

15. (a) Explain the steps taken by governments to create value education.

Or

- (b) Discuss the role of Tagore in value education.

**Part C**

(3 × 10 = 30)

Answer **all** questions.

16. (a) Give an account on teaching of values in literatures of Islam and Christianity.

Or

- (b) Discuss in detail about the effects of invasions on Indian values.

17. (a) Describe the value crisis occurred after independence.

Or

- (b) Write an essay on value education on college students.

18. (a) Discuss in detail about the types and principles of democracy.

Or

- (b) Explain the various extracurricular activities for developing values.
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**C-7363**

**Sub. Code**

**84732**

**B.B.A. DEGREE EXAMINATION, NOVEMBER 2022**

**Third Semester**

**Shipping and Logistics Management**

**BUSINESS COMMUNICATION**

**(2019 onwards)**

Duration : 3 Hours

Maximum : 75 Marks

**Part A**

(10 × 2 = 20)

Answer **all** questions.

1. What is internal communication?
2. What is verbal communications?
3. Define Business letter.
4. What is called "Salutation"?
5. Who is called shareholders of a company?
6. What is "Minutes"?
7. What is called report?
8. What is committee?
9. What is memo?
10. When circular is issued?

**Part B**

(5 × 5 = 25)

Answer **all** questions.

11. (a) Briefly explain how communication is important for managerial function.

Or

- (b) Enumerate any five barriers of communications.

12. (a) What are all the effects of incomplete letter?

Or

- (b) Write a requisition letter to the banker to issues cheque book for your savings bank account.

13. (a) Draft a letter on behalf of company secretary to invite its share holders to attend AGM meeting of the Company.

Or

- (b) List any five occasions when company secretary make correspondence with board of directors.

14. (a) State and explain the essential characteristics of a Business report.

Or

- (b) Distinct between statutory and Non-Statutory reports.

15. (a) Write a note on Inter comm.

Or

- (b) Write a note on Telex.

**Part C**

(3 × 10 = 30)

Answer **all** questions.

16. (a) List the objectives of Business Communications.

Or

- (b) How Communication is made more effective?

17. (a) Mention the important headings of a business letter.

Or

- (b) Write a circular letter to be sent to share holders offering them new shares for subscription on pro-rata basis to their share holders.

18. (a) Write an application for the post of Accounts assistance by attaching resume.

Or

- (b) Write a detailed note on smart phones highlighting its advantages and disadvantages.

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**C-7364**

**Sub. Code**

**84733**

**B.B.A. DEGREE EXAMINATION, NOVEMBER 2022**

**Third Semester**

**Shipping and Logistics Management**

**FUNDAMENTALS OF LOGISTICS**

**(2019 onwards)**

Duration : 3 Hours

Maximum : 75 Marks

**Part A**

(10 × 2 = 20)

Answer **all** the questions.

1. What is meant by logistics?
2. Define customer retention.
3. How do you define outsourcing?
4. State the different modes of inventory planning.
5. How do you classify the goods?
6. Mention the types of warehouse.
7. Define material handling.
8. Specify the role of packaging in logistics.
9. Define procurement.
10. What is meant by 3PL?

**Part B**

(5 × 5 = 25)

Answer **all** questions.

11. (a) Describe the elements of customer service.

Or

- (b) Explain the role of logistics in Indian economy.

12. (a) Describe the different levels of inventory maintained in the logistics.

Or

- (b) Narrate the characteristics of inventory.

13. (a) Elaborate the objective of material handling.

Or

- (b) Enumerate the documents required for transport decision making.

14. (a) Write short note on LASH Transportation.

Or

- (b) Explain the warehouse management systems.

15. (a) Elucidate the information to be included on packaging.

Or

- (b) Discuss the cost associated with packaging.

**Part C**

(3 × 10 = 30)

Answer **all** questions.

16. (a) Enumerate the various phases in customer service.

Or

- (b) Detail the objectives of logistics.

17. (a) Narrate the role of inventory management in supply chain.

Or

(b) Explain the critical issues in logistics outsourcing.

18. (a) Elucidate the benefits of warehouse.

Or

(b) Enumerate the functions of logistics information systems.

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**C-7365**

**Sub. Code**

**84734/80634**

**B.B.A. DEGREE EXAMINATION, NOVEMBER 2022**

**Third Semester**

**MARKETING MANAGEMENT**

**(Common for BBA (S&LM)/BBA (L&S))**

**(2019 onwards)**

Duration : 3 Hours

Maximum : 75 Marks

**Part A**

(10 × 2 = 20)

Answer **all** the questions.

1. How do you define the term “Marketing Concept”?
2. What is meant by marketing environment?
3. Define Marketing Channel.
4. What do you mean by Marketing Strategy?
5. Define Product.
6. Briefly explain “New Product Development”.
7. Define Pricing.
8. What is Physical Distribution?
9. Define the term “Brand”.
10. How “Position” can be defined?

**Part B**

(5 × 5 = 25)

Answer **all** questions.

11. (a) Define Marketing Management. Justify why it is essential for organization?

Or

- (b) Explain the nature and scope of marketing.

12. (a) By defining the term “Buying Motive” explain the features associated with it.

Or

- (b) What do you understand about Market Structure? Briefly explain its types.

13. (a) Narrate the characteristics of Product Marketing in detail.

Or

- (b) Differentiate Consumer goods and Industrial goods.

14. (a) What is Multiproduct Pricing? Explain the features of Multiproduct Pricing.

Or

- (b) Differentiate Buyer and Seller in detail.

15. (a) What is Branding? Explain how branding strategies are framed?

Or

- (b) Differentiate Brand Personality and Brand Identity.

**Part C**

(3 × 10 = 30)

Answer **all** questions.

16. (a) Explain in detail about Marketing Functions.

Or

- (b) Discuss how marketing environment influences the business?

17. (a) Discuss in detail about the types of Marketing Strategy.

Or

- (b) What is Product Life cycle? Explain the process of Product Life cycle.

18. (a) Justify how Physical Distribution plays a vital role in marketing?

Or

- (b) Define the term “Brand”. Enumerate the role of brands in detail.

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**C-7366**

**Sub. Code**

**84735**

**B.B.A. DEGREE EXAMINATION, NOVEMBER 2022**

**Third Semester**

**Shipping and Logistics Management**

**MANAGEMENT INFORMATION SYSTEM**

**(2019 onwards)**

Duration : 3 Hours

Maximum : 75 Marks

**Part A**

(10 × 2 = 20)

Answer **all** questions.

1. What is data interpretation?
2. List out any two advantages of MIS.
3. Expand RDBMS.
4. List any two MIS Software.
5. Expand ALU.
6. What is a client node?
7. List input devices.
8. What is e-Commerce?
9. State the difference between Internet and Intranet.
10. List some e-Mail service providers.

**Part B**

(5 × 5 = 25)

Answer **all** questions.

11. (a) Mention some of the demerits of having an MIS system. How it can be avoided?

Or

- (b) Discuss in detail about quantitative and qualitative analysis.

12. (a) Discuss in detail about the system model modular and relational.

Or

- (b) Discuss in detail about MIS for personnel and finance operations.

13. (a) List and explain various types of computers based on their processing capability.

Or

- (b) Briefly explain about the functionality of CPU with a neat sketch.

14. (a) What is a scanner? List out some of the applications of using a scanner? What are the drawbacks of using a scanner?

Or

- (b) State the difference between the impact and non-impact printers. How printers are different from plotters?

15. (a) Discuss few e-Commerce businesses models.

Or

- (b) What is C2B? Explain in detail.

**Part C**

(3 × 10 = 30)

Answer **all** questions.

16. (a) Discuss in detail about MIS structures and the data analysis.

Or

- (b) List and explain the advantages and disadvantages of using DBMS.

17. (a) Discuss in detail about binary, hexadecimal, decimal and octal number system.

Or

- (b) What is a primary storage device? List and explain some of the primary storage devices.

18. (a) What is UPI? List some of the publicly available UPI's? How it revolutionises the current business model.

Or

- (b) What is electronic payment system? List out the modes and how the system works?

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**C-7367**

**Sub. Code**

**84736**

**B.B.A. DEGREE EXAMINATION, NOVEMBER 2022**

**Third Semester**

**General Taxation**

**SHIPPING AND LOGISTIC MANAGEMENT**

**(2019 onwards)**

Duration : 3 Hours

Maximum : 75 Marks

**Part A**

(10 × 2 = 20)

Answer **all** questions.

1. Write short notes on :
  - (a) Dealer
  - (b) Assesse.
2. Define : Co Parceners.
3. What are the kinds of Tax?
4. Who is Ordinary Resident?
5. Define Perquisite.
6. Who is VAT?
7. Who is registered dealer?
8. Define cascading effect.
9. What is Excise Duty and who can levy Excise Duty?
10. Define Short term and Long term capital gain.

**Part B**

(5 × 5 = 25)

Answer **all** questions.

11. (a) Distinguish between capital receipts and revenue receipts.

Or

- (b) Mr. Rajan left for Singapore on 15<sup>th</sup> March 2014 after staying in India for 15 years. He came back on 31<sup>st</sup> August 2019. Determine his residential status for the year 2019-20.

12. (a) Calculate depreciation from the following given information for the Assessment year 2019-20

Particulars	WDV as on	Additional	Rate of Depreciation
	1.4.2018		
Furniture	25,000	5,000	10%
Residential			
house	1,50,000	1,00,000	5%
Books	5,000	—	60%

Or

- (b) What are the powers and responsibilities of Commissioner under VAT?



13. (a) The Net Annual Value of a house property of Mr. Rex is Rs. 12,000. The Expenses to the house are as follows:

Particulars	Rs.
Repair Expenses	2,000
Interest on loan obtained for repairing the house	1,000
Ground Rent	600
Insurance premium	1,000

Compute the income from house property of Mr. Rex?

Or

- (b) What is Composition Scheme under VAT? What are its merits and demerits?

14. (a) Find out Assessable Value under Customs

Particulars	Case 1	Case 2	Case 3
Price charged by Exporter in Rs.	45,00,000	45,00,000	8,00,000
Cost of transportation to India by Air in Rs.	11,42,000	Nil	1,00,000
Cost of transportation to India by Ship in Rs.	Nil	11,42,000	Nil

Particulars	Case 1	Case 2	Case 3
Cost of insurance from exporting country in India in Rs.	60,000	Not available	20,000

Or

(b) Give examples for income partially exempt from Income Tax:

15. (a) Mr. X discuses the following incomes from business or profession for the previous year 2014 – 2015

	Rs.
(i) Profit from 'A' business	5,00,000
(ii) Loss from 'B' business	1,00,000
(iii) Loss from profession C	1,50,000
(iv) Profit from speculation business D	2,00,000
(v) Loss from speculation business E	3,00,000

Determine the income from business / profession.

Or

(b) What are the different exemptions under customs duty?

**Part C**

(3 × 10 = 30)

Answer **all** questions.

16. (a) Calculate the assessable Value and the Excise Duty payable from the following particulars – Total Invoice price (inclusive of taxes) – 55,000 \* State VAT – 5,500 \* Insurance charges for dispatch of final product – 275 \* Packing charges – 1,200 \* Outward Freight beyond the place of removal – 2,100. Excise duty rate is 12% and Education Cesses as applicable. An Exemption Notification grants Exemption of 50% of the duty payable on this product.

Or

- (b) What are the expenses disallowed while computing income from business?
17. (a) What are the different modes of computation of VAT? What are the advantages of adoption of tax credit method?

Or

- (b) From the following Profit and Loss Account, calculate income from business:

Particulars	Rs.	Particulars	Rs.
To Rent	40,000	By Gross profit	2,50,000
To Salary	25,000	By House property income	1,50,000
To		By Income from	
Depreciation	10,000	other sources	2,00,000
To Donation	8,000		
To Net Profit	<u>5,17,000</u>		
Total	<u>6,00,000</u>	Total	<u>6,00,000</u>

Depreciation to be allowed as per Income Tax Act  
Rs. 8,000.

18. (a) From the following particulars of Mr. Ashok, working in a company at Chennai, compute his taxable income from salary for the Assessment Year 2019-20 :

Particulars	Rs.
Basic salary	1,500 p.m
Contribution to Recognised Provident Fund	1,600
Employer's contribution to Recognised Provident Fund	1,600
Interest on Recognised Provident Fund at 10.5%	10,500
House Rent Allowance	4,000
Rent by Mr. Ashok	6,000
Medical Allowance	1,000
Medical Expenses	3,000
Free Service of Water, gas and the payment was done by the employer	1,400
He was provided with a cook whose salary was borne by the employer	4,400
He was provided a motor car by his employer for office use only	5,000
He claims the following deductions: Rs. 700 in connection with purchase of books Paid Rs. 60 as tax on employment	

Or

- (b) What is "Income" under section 2(24) of the Income Tax Act?

**C-7368**

**Sub. Code**

**84737**

**B.B.A. DEGREE EXAMINATION, NOVEMBER 2022**

**Third Semester**

**Shipping and Logistic Management**

**ORGANISATIONAL BEHAVIOUR**

**(2019 onwards)**

Duration : 3 Hours

Maximum : 75 Marks

**Part A**

(10 × 2 = 20)

Answer **all** questions.

1. Define Organization Behaviour.
2. What is the scope of Organizational Psychology?
3. How do you define the term "Perception"?
4. What is transactional analysis?
5. Define Job Satisfaction.
6. Write down the concept behind the term "Employee Attitude".
7. What is known as "Group Dynamics"?
8. Write down the major differences between Co-operation and Competition.
9. What is meant by Organizational Effectiveness?
10. Define Leadership.

**Part B**

(5 × 5 = 25)

Answer **all** questions.

11. (a) Write about the scope and importance of Organizational Psychology.

Or

- (b) With suitable examples explain in detail about Intelligence Test.

12. (a) Describe the factors that influencing perception.

Or

- (b) Explain in brief about the types of transactional analysis.

13. (a) Define the term “Morale”. Discuss about its importance.

Or

- (b) How do you differentiate employee attitude and employee behavior?

14. (a) What is meant by Hawthorne Experiment? Enumerate its importance.

Or

- (b) Define Supervision. Explain in brief about the styles of Supervision.

15. (a) What is meant by Organizational Development? Briefly explain its process.

Or

- (b) Define Counsellor. Discuss the significance of counsellor.

**Part C**

(3 × 10 = 30)

Answer **all** questions.

16. (a) Discuss in detail about Personality test.

Or

- (b) Explain the Techniques of Motivation in detail.

17. (a) Define conflict. Narrate the types of conflict in detail.

Or

- (b) Write notes on :

- (i) Job Enrichment.
- (ii) Job Enlargement.

18. (a) What is the concept of Counselling? Enumerate the types of counselling and discuss how it is beneficial.

Or

- (b) Explain in detail

- (i) Organizational Climate
- (ii) Organizational Effectiveness.

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**C-7345**

**Sub. Code**

**80438/84738**

**B.Com./B.B.A. DEGREE EXAMINATION,  
NOVEMBER 2022.**

**Third Semester**

**CONSTITUTION OF INDIA**

**(Common for B.Com. (L&S)/B.B.A. (S&LM))**

**(2019 onwards)**

Duration : 3 Hours

Maximum : 75 Marks

**Part A**

(10 × 2 = 20)

Answer **all** questions.

1. Republic day
2. The First Indian Prime minister
3. Cabinet ministers
4. Vice President
5. Bills
6. Rajya Sabha
7. Supreme Court Judge
8. Lok Adalat
9. Court Record
10. Lok Sabha M.P.



**Part B**

(5 × 5 = 25)

Answer **all** questions.

11. (a) Explain the preamble of Indian Constitution.

Or

- (b) Describe the role of Dr.Rajendra Prasad in Indian Constitution.

12. (a) What is qualification of Indian President?

Or

- (b) List out the functions of Rajya Sabha.

13. (a) Write a brief on Cabinet ministers.

Or

- (b) Bring out the duties of members of parliament.

14. (a) Describe the selection methods of the members of Lok Sabha.

Or

- (b) Explain the selection and functions of Lok Sabha.

15. (a) Discuss the qualification of Supreme Court Judge.

Or

- (b) Good Justice – Discuss.

**Part C**

(3 × 10 = 30)

Answer **all** questions.

16. (a) Explain the role of Dr.B.K.Ambedkar making in Indian constitution.

Or

- (b) Discuss the powers and functions of the vice president.

17. (a) Describe the Indian Parliament houses.

Or

(b) The powers of High courts and subordinate courts –  
Discuss.

18. (a) Write an essay about on the powers of District  
Court.

Or

(b) Bring out the socialist principles of the state policy.

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**C-7369**

**Sub. Code**

**80642/84742**

**COMMON FOR B.B.A. (S & LM)/B.B.A. (L & S) DEGREE  
EXAMINATION, NOVEMBER 2022**

**Fourth Semester**

**HUMAN RESOURCE MANAGEMENT**

**(2019 onwards)**

Duration : 3 Hours

Maximum : 75 Marks

**Part A**

(10 × 2 = 20)

Answer **all** questions.

1. State the major objectives of Personal Management.
2. Write any two functions of personal management.
3. What is a job specification?
4. Write forecasting techniques of recruitment.
5. What is demotion in an organization?
6. What is on the job training?
7. What is Industrial safety?
8. Name any one trade union in Tamil Nadu.
9. List any two statutory benefits of employee's welfare.
10. What is incentive system?

**Part B**

(5 × 5 = 25)

Answer **all** questions.

11. (a) Write few personal policies followed in a company.

Or

- (b) What is the role of personal manager in a company in promoting industrial relations with employee?

12. (a) Write the selection process in recruitment in an organization.

Or

- (b) Write the important of training and development.

13. (a) List the errors in personal appraisal methods.

Or

- (b) Write a short note of approaches to good human relations in an organization.

14. (a) List the benefits under EPF.

Or

- (b) Write a note on gratuity and pension at the time of retirement of employees from the organization.

15. (a) Mention the importance of communication w.r.t Management.

Or

- (b) Write a salient features of trade unionism.

**Part C**

(3 × 10 = 30)

Answer **all** questions.

16. (a) Discuss the nature and scope and objectives of personal department.

Or

- (b) Explain the constraint and challenges in recruitment process.

17. (a) Explain any five performance appraisal.

Or

- (b) Mention the mandatory safety measures to employees under Factories Act 1948.

18. (a) Explain the types of collective bargaining.

Or

- (b) “The trade unions were started to safe guard the interest of its members, some trade unions going against the fundamental purpose of its formation”, Discuss.

**C-6081**

**Sub. Code**

**84743**

**B.B.A. DEGREE EXAMINATION, APRIL 2022**

**Fourth Semester**

**Shipping and Logistics Management**

**INTRODUCTION TO SHIPPING**

**(2019 onwards)**

Duration : 3 Hours

Maximum : 75 Marks

**Part A**

(10 × 2 = 20)

Answer **all** questions.

1. What do you mean by carrier?
2. List out any two ship classification.
3. What are load lines?
4. Define chartering.
5. What is containerization?
6. What is a freight tariff?
7. Write a short note on Ports.
8. What is meant by Exchange rate?
9. Write a short note on TORT.
10. What is arbitration?

**Part B**

(5 × 5 = 25)

Answer **all** questions.

11. (a) State the advantages and disadvantages of transport by sea.  
Or  
(b) Describe the supply of shipping.
12. (a) Describe the dry cargo chartering market.  
Or  
(b) Enumerate the different types of ships.
13. (a) Who are involved in tanker charter parties?  
Or  
(b) Describe about bill of lading terms and conditions.
14. (a) Describe about ship management.  
Or  
(b) Write a note on Maritime geography.
15. (a) What are the contracts related to the carriage of goods by sea?  
Or  
(b) What are the remedies for breach of contract?

**Part C**

(3 × 10 = 30)

Answer **all** questions.

16. (a) Describe the different types of shipping markets.  
Or  
(b) Write about registration of ships and port state control.

17. (a) Discuss the development of tankers and the tanker market.

Or

(b) Write an essay about a brief history of liners.

18. (a) Discuss the various functions performed by the Institute of chartered ship brokers.

Or

(b) Explain Hamburg rules in detail.

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**C-6082**

**Sub. Code**

**84744**

**B.B.A. DEGREE EXAMINATION, APRIL 2022**

**Fourth Semester**

**Shipping and Logistics Management**

**WAREHOUSING AND INVENTORY MANAGEMENT**

**(2019 onwards)**

Duration : 3 Hours

Maximum : 75 Marks

**Part A**

(10 × 2 = 20)

Answer **all** questions.

1. What is a warehouse?
2. What are the steps in warehouse decision making?
3. List out any two factors affecting warehouses.
4. What are the operations performed by warehouse?
5. What is a decentralized storage?
6. What are the advantages of palletized storage systems?
7. Write any two uses of EOQ.
8. What is Inventory cost?
9. Expand RFID.
10. What is a Bar code?

**Part B**

(5 × 5 = 25)

Answer **all** questions.

11. (a) What are the characteristics of ideal warehouse?

Or

- (b) How to sequence the warehouse decision?

12. (a) What are the various functions of warehouse?

Or

- (b) Write a note on Inventory records.

13. (a) Explain the centralized storage systems.

Or

- (b) Describe the process of palletization.

14. (a) Discuss the role of inventory control.

Or

- (b) Describe the various functions of inventory.

15. (a) Describe any three type of conveyors.

Or

- (b) Point out the potential benefits of RFID.

**Part C**

(3 × 10 = 30)

Answer **all** questions.

16. (a) Explain the factors determining the location of the warehouse.

Or

- (b) Discuss the various types of Warehouses in detail.

17. (a) Explain in detail about the Selective Inventory control.

Or

(b) Compare independent demand system with dependent demand system.

18. (a) Explain ABC Inventory control in detail.

Or

(b) Explain EOQ and its importance in inventory management.

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**C-6083**

**Sub. Code**

**84745**

**B.B.A. DEGREE EXAMINATION, APRIL 2022**

**Fourth Semester**

**Shipping and Logistics Management**

**PC SOFTWARE – MS OFFICE**

**(2019 onwards)**

Duration : 3 Hours

Maximum : 75 Marks

**Part A**

(10 × 2 = 20)

Answer **all** questions.

1. What is menu commands?
2. Write a short note on formatting options.
3. How to create a new word document?
4. Write a short note on Find and Replace option.
5. How to format a cell in MS Excel?
6. How to delete cells in worksheet?
7. Write a short note on custom slide show.
8. How to insert graphs in Ms Power point?
9. Write a short note on Queries.
10. How to enter Records in MS Access?

**Part B**

(5 × 5 = 25)

Answer **all** questions.

11. (a) Give an account on windows Arranging icons.  
Or  
(b) Explain about manipulating windows.
12. (a) Explain about formatting option available in MS word.  
Or  
(b) Discuss how to do Find and Replace option in MS Word.
13. (a) Explain about how to select range in MS Excel.  
Or  
(b) Explain the steps involved in printing a worksheet.
14. (a) Explain the Advantage of merging presentation in slider softer view.  
Or  
(b) Discuss how to use out line view in Ms power point.
15. (a) Detail how to change structure in MS Access.  
Or  
(b) Discuss how to create Forms in MS Access.

**Part C**

(3 × 10 = 30)

Answer **all** questions.

16. (a) Explain the steps involved in manipulating windows.  
Or  
(b) Explain important keyboard shortcuts used in windows.

17. (a) Explain about how to copying entries between workbooks.

Or

(b) Explain about how to move sheets between workbooks.

18. (a) Enumerate about establish able relationship using queries to extract information in MS Access.

Or

(b) Explain how do queries work in MS Access.

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**C-6084**

**Sub. Code**

**84747**

**B.B.A. DEGREE EXAMINATION, APRIL 2022**

**Fourth Semester**

**Shipping and Logistics Management**

**RETAIL LOGISTICS**

**(2019 onwards)**

Duration : 3 Hours

Maximum : 75 Marks

**Part A**

(10 × 2 = 20)

Answer **all** the questions.

1. Define Retailing.
2. Enumerate the characteristics of retailer.
3. What is Accordion Theory?
4. What are the stages in Retail Life Cycle?
5. Enumerate the objectives of Situation Analysis.
6. Why feedback is important in Strategic Retail Planning Process?
7. What is the role of FDI in Indian Retail Industry?
8. What are the challenges faced in Retailing in India?
9. Define global retailing.
10. List down the top players of Global Retail Market.

**Part B**

(5 × 5 = 25)

Answer **all** the questions.

11. (a) Provide your viewpoints in taking retailing as a career in India.

Or

- (b) Explain the special characteristics of a retailer in detail.

12. (a) Explain the environmental theory in retail.

Or

- (b) Discuss the different retail business models in detail.

13. (a) Why feedback and control is significant in retailing? Explain with suitable instances.

Or

- (b) Discuss the different strategies followed in retailing.

14. (a) Explain briefly the drivers of retail change in India.

Or

- (b) What is Omni Channel Retailing? Discuss few other emerging trends in retailing.

15. (a) Explain the strategic planning process for global retailing.

Or

- (b) Elucidate the factors affecting the success of global retailing strategy.



**Part C**

(3 × 10 = 30)

Answer **all** the questions.

16. (a) Write a SWOT Analysis of Retail Sector in India.

Or

- (b) "Identifying consumer needs is a vital process for retail business" - Discuss.

17. (a) Elaborate the theories of retail development in detail.

Or

- (b) Illustrate the evolution of 'Future Group' in Indian Retail Industry.

18. (a) Explain the role of FDI in Indian retail sector.

Or

- (b) Discuss the different retailing trends in detail.

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**C-7370**

**Sub. Code**

**84751**

**B.B.A. DEGREE EXAMINATION, NOVEMBER 2022**

**Fifth Semester**

**Shipping and Logistics Management**

**TRANSPORTATION AND DISTRIBUTION  
MANAGEMENT**

**(2019 onwards)**

Duration : 3 Hours

Maximum : 75 Marks

**Part A**

(10 × 2 = 20)

Answer **all** questions.

1. Define supply chain.
2. What is meant by distribution management?
3. Define network design.
4. State the distribution network techniques.
5. List out the modes of transportation.
6. Who are the participants in transportation?
7. Mention the types of transportation cost.
8. What are the factors affecting routing decisions?
9. Define fleet management.
10. State any two benefits of technology used in transportation.

**Part B**

(5 × 5 = 25)

Answer **all** questions.

11. (a) Enumerate the factors determining the distribution channels.

Or

- (b) Elucidate the role of distribution in supply chain.

12. (a) Write short note on network design.

Or

- (b) Narrate the optimization approaches adopted in distribution networks.

13. (a) Explain the mode of selection of transportation.

Or

- (b) Elaborate the principles of transportation.

14. (a) Discuss the factors determining the routing decisions.

Or

- (b) Explain the categories of costs involved in transportation.

15. (a) Describe the transportation security initiated using software.

Or

- (b) Enumerate the transit operation software.

**Part C**

(3 × 10 = 30)

Answer **all** questions.

16. (a) Describe the significance of distribution channels in supply chain.

Or

- (b) Discuss the factors determining the distribution network decisions.

17. (a) Narrate the process involved in the modes of selection of transportation.

Or

- (b) Elucidate the transportation principles and participants.

18. (a) Enumerate the factors driving transportation costs.

Or

- (b) Elaborate the benefits of transportation software.

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**C-7371**

**Sub. Code**

**84752**

**B.B.A. DEGREE EXAMINATION, NOVEMBER 2022**

**Fifth Semester**

**Shipping and Logistics Management**

**PORT MANAGEMENT**

**(2019 onwards)**

Duration : 3 Hours

Maximum : 75 Marks

**Part A**

(10 × 2 = 20)

Answer **all** questions.

1. What is meant by broken stowage?
2. Define cargo.
3. What is meant by dew point?
4. How do you define moisture migration?
5. Define placarding.
6. Expand LASH.
7. Who is known as inspectors under the dock labourers act, 1934?
8. List the principles of stowing cargo.
9. What is meant by container?
10. Expand FCL.

**Part B**

(5 × 5 = 25)

Answer **all** questions.

11. (a) Elucidate the documents required for cargo.

Or

- (b) Explain the process related to contamination.

12. (a) Write short note on angle of repose.

Or

- (b) Discuss the general precautions when holding bulk cargoes.

13. (a) Enumerate the concepts related to IMDG Code.

Or

- (b) Narrate the properties of concentrates.

14. (a) Describe the types of refrigerated cargoes.

Or

- (b) Explain the precautions to be taken in the cargo during emergency situation.

15. (a) Classify the types of packing and labelling in ships.

Or

- (b) Elaborate the obligations of dock workers.

**Part C**

(3 × 10 = 30)

Answer **all** questions.

16. (a) Enumerate the duties and powers of inspector under the dock labourers Act, 1934.

Or

- (b) Explain the various sectors of container markets.

17. (a) Narrate the loading and unloading process in steel cargo.

Or

(b) Elaborate the safety procedure to be taken in ship transportation.

18. (a) Explain the protection measures to be taken when carrying concentrates.

Or

(b) Elucidate the precautions when handling heavy lifts and cranes.

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**C-7372**

**Sub. Code**

**84753**

**B.B.A. DEGREE EXAMINATION, NOVEMBER 2022**

**Fifth Semester**

**Shipping and Logistics Management**

**LINER TRADE**

**(2019 onwards)**

Duration : 3 Hours

Maximum : 75 Marks

**Part A**

(10 × 2 = 20)

Answer **all** questions.

1. Define liner trade.
2. What is meant by vessel discharging?
3. List out the shipboard handling equipment.
4. Expand IMO.
5. How do you define insurance?
6. What is meant by freight?
7. Define container.
8. Expand FCLS.
9. What are the objectives of UK Bill of lading Act 1855?
10. Define goods.



**Part B**

(5 × 5 = 25)

Answer **all** questions.

11. (a) Describe the functions of port organizations.

Or

- (b) Explain the liner trade routes.

12. (a) Discuss the concept related to port management.

Or

- (b) Enumerate the role of ship officers.

13. (a) Narrate the importance of insurance in shipping.

Or

- (b) Explain the need of containers tracking.

14. (a) Elaborate the need vessels in shipping.

Or

- (b) Write short note on paperless trading.

15. (a) Explain the rights and duties of seller.

Or

- (b) Discuss the concept of transfer of ownership.

**Part C**

(3 × 10 = 30)

Answer **all** questions.

16. (a) Narrate the duties and liabilities of agents in cargo.

Or

- (b) Elaborate the benefits and need for bill of lading in liner trade.

17. (a) Discuss the various types of shipboard handling equipment.

Or

(b) Describe the types of containers used in liner trade.

18. (a) Explain the methods of payment in trade.

Or

(b) Elucidate the international contract of sale.

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**C-7373**

**Sub. Code**

**84754**

**B.B.A. DEGREE EXAMINATION, NOVEMBER 2022**

**Fifth Semester**

**Shipping and Logistics Management**

**CUSTOMS PROCEDURES**

**(2019 onwards)**

Duration : 3 Hours

Maximum : 75 Marks

**Part A**

(10 × 2 = 20)

Answer **all** questions.

1. Navigate the meaning of Anti-dumping Duty in customs.
2. Rewrite the concept of Bonded warehouse.
3. Extract the meaning of unethical business.
4. Highlight the explanation on human organ trafficking.
5. Express the term international business.
6. Recall the concept of Duty free business in Indian Airports.
7. Expand the term container vessels in cargo.
8. Discover the meaning of Bulk Carriers in shipping.
9. Distil the meaning of shipment over the Sea.
10. Show the term 'fragile products' in logistics.

**Part B**

(5 × 5 = 25)

Answer **all** questions.

11. (a) Draw the importance of warehousing stations to maximize the flow of business.

Or

- (b) Discover the impact of Prohibitions on importation and exportation of goods.

12. (a) Asses the significance of government to locate the proper place of storage.

Or

- (b) Discuss the role of customs ports to maximize ethical business.

13. (a) Compile the various kinds of conveyance in logistics management.

Or

- (b) Examine the refund method on custom duty in multinational business.

14. (a) Enumerate the importance of on clearness of goods to consumption.

Or

- (b) Comprise the essentials on clearance for international business.

15. (a) Explain the method of appointing public warehouses in India.

Or

- (b) Evaluate the impact of licensing private warehousing in emerging business.

**Part C**

(3 × 10 = 30)

Answer **all** questions.

16. (a) Broadly examine the power of central government to notify the goods.

Or

- (b) Evaluate the methods of detecting the illegal import of goods.

17. (a) Analyze the provisional attachment to protect revenue from shipment in detail.

Or

- (b) Criticize the provisions relating to conveyance carrying imported goods.

18. (a) Assess the various vessels used in shipping by AIR and SHIP in the international business.

Or

- (b) Discuss the liabilities of duty on goods transshipped with its merits.

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**C-7374**

**Sub. Code**

**84755**

**B.B.A. DEGREE EXAMINATION, NOVEMBER 2022**

**Fifth Semester**

**Shipping and Logistics Management**

**DRY CARGO CHARTERING**

**(2019 onwards)**

Duration : 3 Hours

Maximum : 75 Marks

**Part A**

(10 × 2 = 20)

Answer **all** questions.

1. Define cargo.
2. What is meant by air draft?
3. How do you define letter of credit?
4. Define bareboat charter.
5. List the charter parties.
6. What is meant by bill of lading?
7. Define itinerary.
8. State the types of bill of lading.
9. What is carriage of goods?
10. Write short note on Himalaya clause.

**Part B**

(5 × 5 = 25)

Answer **all** questions.

11. (a) Discuss the various tonnages used in cargoes.  
Or  
(b) Describe the types of ships.
12. (a) Explain the methods of ship employment.  
Or  
(b) Elaborate the different types of chartering contracts.
13. (a) Elucidate the importance of lay time.  
Or  
(b) Enumerate the concept of financial elements of charter parties.
14. (a) Narrate the expenses involved in voyage estimation.  
Or  
(b) Explain the significance of insurance in cargo.
15. (a) Describe the various dry cargo tramp trades.  
Or  
(b) Write short note on Hague rules.

**Part C**

(3 × 10 = 30)

Answer **all** questions.

16. (a) Discuss the important concepts related to dry cargo ships.  
Or  
(b) Explain the types of cargoes.

17. (a) Elaborate the various parties associated with dry cargo ships.

Or

(b) Describe the elements of voyage charter party.

18. (a) Narrate the important decisions taken in all port related delays.

Or

(b) Enumerate the different types of trading restrictions in dry cargo.

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**C-7013**

**Sub. Code**

**16/17/23/25/  
26/27/29**

**COMMON FOR ALL U.G DEGREE COURSES  
EXAMINATION, NOVEMBER 2022**

**First/Second Semester**

**ENVIRONMENTAL STUDIES**

**(2019/2020 onwards)**

Duration : 3 Hours

Maximum : 75 Marks

**Part A**

(10 × 2 = 20)

Answer **all** questions.

1. Nonrenewable resources
2. Ecosystem
3. Food Chain of forest ecosystem.
4. Pandemic Emergencies.
5. Red Data Book
6. Hot spots
7. Climate Change
8. Deforestation
9. Biodiversity
10. Acid Rain

**Part B**

(5 × 5 = 25)

Answer **all** questions.

11. (a) Differentiate renewable and nonrenewable energy resources.

Or

- (b) Write notes on structure and functions of grassland ecosystem.

12. (a) Write notes on Food Webs of Forest Ecosystem with suitable examples.

Or

- (b) Write notes on Genetic, Species and Ecosystem Diversity.

13. (a) Write short notes on Food resources and its problems associated with them.

Or

- (b) Write notes on land resources and problem associated with them.

14. (a) Write notes on thermal pollution.

Or

- (b) Write notes on energy pyramids with suitable examples.

15. (a) Explore the threats to biodiversity.

Or

- (b) Write note on man-made disaster with special reference to strike.

**Part C**

(3 × 10 = 30)

Answer **all** the questions.

16. (a) Write an essay on multidisciplinary nature of environmental studies and about the need for public awareness on environment.

Or

- (b) Write an essay on Water Resources and problem associated with over-utilization of various water resources.
17. (a) Write an essay on Biogeographical classification of India.

Or

- (b) Write an essay on values of biodiversity.
18. (a) Write an essay on causes, effects and control measures of water pollution.

Or

- (b) Enumerate various strategies in managing disasters caused due to natural calamities.
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